



TEACHER MARKS

property consultants & surveyors

TENANT RECOVERY

'Tenant Recovery' is a department within Teacher Marks created to assist companies who are suffering a downturn in business during the current economic recession.



Our professional team has extensive experience of the property market and is eminently qualified to help renegotiate current lease terms with landlords to the advantage of both parties.

In the current economic climate every alternative must be considered in order to reduce overheads and ensure business survival.

It is fairly obvious that one of the first areas to be considered is rent and related service charges. Leases and review settlements over the past years have resulted in levels of rent which are far in excess of the current market value.

'Tenant Recovery' has been established as a part of Teacher Marks with the sole aim of reducing rental levels within existing leases by negotiation with landlords.

Although there is no guarantee of success in any negotiation of this type we believe that many landlords are sympathetic to their tenants' trading position and, providing representation is made in a sensible and professional manner, reductions can be achieved on rental levels and other lease variations which may help tenants overcome present difficulties.



*Through Teacher Marks' extensive knowledge of the market, our **'Tenant Recovery'** team are able to judge the various needs and aspirations of landlords so that, with the assistance of tenants' solicitors & accountants, reductions in rental commitments can be achieved.*

A tenant needs to be healthy in order that the rent can be paid. The last thing a landlord wants in today's market is an empty property.

***'Tenant Recovery'** believes that they can help in many instances and, as an indication of their confidence, they will only charge on performance.*

Fees will be based on a percentage of the saving achieved plus a small administrative charge.





www.teachermarks.com

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Teacher Marks was founded 40 years ago by the present senior partners and has since grown to a multi disciplined practice providing a full range of professional services.

The company acts for a wide spectrum of clients from small privately owned companies to large PLC groups, representing them in all aspects of property related matters.



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